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## Professional Services Experience

### IT Professional Experience

Laducer & Associates, Inc. (Laducer) has 20 years of corporate experience in the Information Technology (IT) arena. IT Professional Services includes systems analysis. Each business process and task is analyzed and IT personnel develop and improve computerized hardware and software solutions to complete these processes and tasks. Major business processes include IRS Data Entry, IRS Scanning, RTIS Data Verification, and Time & Attendance. These systems were developed to computerize existing business functions.

Project management includes plans to execute the analysis, development, installation, and implementation of computerized systems. The plan is developed according to deadline, budget and resource constraints set by administration.

IT personnel develop computerized programs that meet the requirements and objectives of various projects. Programming is done in Visual Basic for Windows-based solutions to business projects, and Clipper for DOS-based solutions to business projects.

IT personnel build and maintain databases used to store data and information used by computerized systems. This includes identifying and defining fields that are needed by the system. It also includes developing reporting tools to access data within the database. In addition, security measures which restrict access to data as needed by each user are implemented. Examples of databases at Laducer include MySQL, Access, and Dbase databases.

### History of Organization's Activities

James K. Laducer formed the company in 1985. Laducer began as a four-person operation and provided management and technical assistance to North Dakota small and minority-owned businesses. Even though Laducer was very successful in this endeavor, Mr. Laducer diversified the services to include information management. This strategic undertaking was beneficial when in 1996 Laducer obtained a subcontract with Uniband, Inc. to provide data entry services for the Immigration & Naturalization Service (INS). Within a month's time, Laducer purchased a 10,890 sq. ft. facility in Mandan, designed the production layout and workstations, and hired over 75 people.

In 1997, additional data processing contracts were secured with Blue Cross Blue Shield of North Dakota, and the North Dakota Department of Health.

Success and growth continued in 1999 when Laducer secured a 5-year contract with the U.S. Department of the Treasury's Internal Revenue Service (IRS). To perform this large-scale prime contract, expansion to its current facility was needed, as well as employing over 75 additional data entry operators. This contract was renewed in 2003, and in June of 2010, the IRS awarded a new contract utilizing Laducer's GSA Schedule 70 Federal Supply Contract.

In 2004, Laducer began its working relationship with Reed Technology & Information Services, Inc. (RTIS), to capture and prepare for publication

patent applications submitted to the U.S. Patent and Trademark Office. That same year, the U.S. Fish & Wildlife Service (FWS) awarded a data processing contract, utilizing Laducer's Schedule 36 Federal Supply Contract.

Laducer continuously proves to be a highly efficient and reliable provider of quality IT Professional Services. Laducer provides IT services on a massive scale for government agencies, as well as state and private organizations. With our capabilities, Laducer is able to meet and exceed the stringent production demands and standards of each customer. Since entering this exciting and ever-changing business arena, Laducer has proven itself as a viable data processing center.

Previous customers include North Dakota Game & Fish Department, Noridian, Message Factors, North Dakota Department of Human Services, North Dakota Department of Transportation, and the U.S. Small Business Administration. Today, Laducer continues its partnerships with RTIS and FWS.

### Organization Controls

Laducer's organizational departments include the executive branch, administration, IT department, production departments, security, transportation and maintenance.

The current labor market in the State of North Dakota is excellent, thus giving Laducer excellent opportunities to attract additional IT professional staff and production support workers to fulfill proposed requirements of future contracts.

*Call Laducer today for all your Information Management needs*

